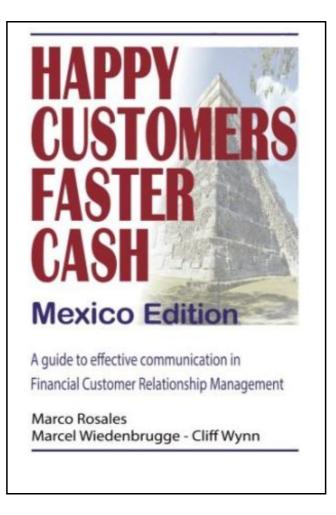
## Happy Customers Faster Cash Mexico Edition: A Guide to Effective Communication in Financial Customer Relationship Management (Paperback)



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Createspace Independent Publishing Platform, United States, 2016. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*. Do you struggle with customers who pay late? Are you afraid to lose customers because you want what is rightfully yours? Are you tired of calling customers again and again, hearing the same promises? Then this book is for you. Happy Customers Faster Cash is for business people, either fresh or seasoned, with or without a background in finance, who want to dramatically shorten the time required to convert accounts receivable into cash as well as their on the job learning curve . Read and learn all about getting paid on time and keeping good customer relationships from people who have already been there. - Many practical tips and examples - Learn to better manage and control your own cash flow - Deal with excuses in a customer friendly and effective way - Take the lead and get paid .on time! This book is part of an international series. Currently the following country editions are available; Belgium, Eastern Europe, India, Ireland, Mexico and the United States. Each edition contains the full version of Happy Customers Faster plus three specific country chapters. "The book is something I would gladly give out as a gift to my clients; its as an excellent learning manual for their team and serves as a "refresher" to the seasoned professional." Lou Figueroa, President Credit Decisions International, USA quot; Happy Customers Faster Cash offers an outside-of-the-box treatment of the key areas of importance to the success of any credit and collection organization, regardless of enterprise size.quot; Patrick O. Connelly Phd, Founder and CEO Tao Institute for Credit and Risk Management, Clearwater, Florida, USA.

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